

SMART COLLABORATION ON EDUCATION & CAREER ALLIANCE  
AGREEMENT

BETWEEN

**RAMADA**  
PLAZA BY WYNDHAM  
MELAKA

**WYNDHAM**  
HOTEL GROUP

RAMADA PLAZA BY WYNDHAM MELAKA  
AND



UNIVERSITAS TIDAR  
AND



UNIVERSITAS NEGERI MALANG  
AND



UNIVERSITAS STIKUBANK  
AND



**UNNES**

UNIVERSITAS NEGERI SEMARANG

UNIVERSITAS NEGERI SEMARANG  
AND



SEKOLAH TNGGI PARIWISATA AMBARRUKMO  
DAN



POLITEKNIK NEGERI BANYUWANGI  
AND



**SAITO**

UNIVERSITY  
COLLEGE

AND

PANJI INTEGRASI  
**CERDAS** 

**MEMORANDUM OF AGREEMENT  
BETWEEN  
RAMADA PLAZA BY WYNDHAM MELAKA PART OF  
WYNDHAM HOTEL GROUP  
AND  
UNIVERSITAS TIDAR  
AND  
UNIVERSITAS NEGERI MALANG  
AND  
UNIVERSITAS STIKUBANK  
AND  
UNIVERSITAS NEGERI SEMARANG  
AND  
SEKOLAH TINGGI PARIWISATA AMBARRUKMO  
AND  
POLITEKNIK NEGERI BANYUWANGI  
AND  
SAITO UNIVERSITY COLLEGE  
AND  
PANJI INTEGRASI CERDAS SDN BHD**

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***ON SMART COLLABORATION IN THE AREAS OF EDUCATION AND  
HOSPITALITY TRAINING AND CAREER PLACEMENT WITHIN  
THE WYNDHAM HOTEL GROUP***

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**This MEMORANDUM OF AGREEMENT is made on the  
02<sup>ND</sup> day of MAY, 2019**

**BETWEEN RAMADA PLAZA BY WYNDHAM MELAKA, PART OF THE  
WYNDHAM HOTEL GROUP (herein after referred to "WHG") AND  
UNIVERSITAS TIDAR, UNIVERSITAS NEGERI MALANG, UNIVERSITAS  
STIKUBANK, UNIVERSITAS NEGERI SEMARANG, SAITO UNIVERSITY**



**COLLEGE, MALAYSIA AND PANJI INTEGRASI CERDAS SDN BHD, MALAYSIA** (herein after referred to "**The Education Group**") and hereinafter **WHG** and **The Education Group** are referred to as "**The Parties**".

- 1) The Parties are desirous of integrating their respective skills, strengths, technical expertise and resources with the aim to synergize and work closely with each other for the mutual benefit in the field of hospitality education, hospitality practical training and career placement within the **Wyndham Hotel Group**;
- 2) **Wyndham Hotel Group** is the largest hotel chain in the world by numbers with 15 international brand names with presence in more than 60 countries with hotels in excess of 8000 worldwide. WHG will offer career placements for students who have graduated from practical hotel training within the WHG group and SAITO University College.
- 3) **Ramada Plaza by Wyndham Melaka, Malaysia** is a 5-star international business class hotel and is recognised by the relevant education authorities in Jakarta, Jogjakarta and Jawa Timur via its education alliances with "The Education Group".
- 4) **Ramada Plaza by Wyndham Melaka**, represented by its Resident Manager, Mr. Jason R Bak is appointed as an "**Advisor**" by "The Education Group" and from various universities and schools in Indonesia since 2013 and is an accomplished hotelier who conducts hospitality talk and career advancement to the hospitality lead schools and cluster schools in Indonesia. By the request of relevant education authorities in Indonesia and being solely recognized by the Indonesia Embassy in Malaysia, Mr. Jason R Bak will be the lead person to coordinate the selection of students from the lead universities to undergo their hospitality practical training in Malaysia and also to exclusively continue to leading this smart collaboration program.

- 5) **Universitas Tidar**, represented by **Prof. Dr. Ir. Mukh Arifin, M.Sc.**, Rector, is a government university striving to mould the students to excel by providing international experience, located at **Jalan Kapten Suparman No. 39, Potrobangsan Kota Magelang, 56116 Jawa Tengah, Indonesia.**
  
- 6) **Universitas Negeri Malang**, represented by **Prof. Dr. AH, Rofiuddin, M.Pd**, Rector, is a government university with various faculties including hospitality focussing on the development of teachers to guide the younger generation to excel in their chosen field located at **Jalan Semarang 5, Kota Malang, 65145 Jawa Timur, Indonesia.**
  
- 7) **Universitas Stikubank (UNISBANK)**, represented by **Dr. Elen Puspitasari, M.Si.**, Vice Rector of Cooperation and Entrepreneurship, is a private university with hospitality and tourism as an anchor program located at **Jalan Kendeng V, Bendan Ngisor, Semarang, 50241 Jawa Tengah, Indonesia.**
  
- 8) **Universitas Negeri Semarang**, represented by **Prof. Dr. Fatur Rokhman, M.Hum**, Rector, is a government university, formerly a teachers' training college but currently offering various field of expertise located at **Kampus Sekaran, Gunungpati, Semarang, 50229 Jawa Tengah, Indonesia.**
  
- 9) **Sekolah Tinggi Pariwisata Ambarrukmo**, represented by **Suhendroyono, SH., MM., M.Par., CHE**, President, a private education institution and a leader in hospitality education, located at **Jalan Ahmad Yani No 52, Ring Road Timur, Banguntapan, Bantul 55198, DI Yogyakarta, Indonesia.**



- 10) **Politeknik Negeri Banyuwangi**, represented by **Son Kuswadi, Dr, Eng., Director**, is a government institution producing technocrats that drive the industries forward including hospitality industries located at **Jalan Raya Jember- Banyuwangi KM 13, Labanasem, Kabat, Banyuwangi, 68461 Jawa Timur, Indonesia**.
- 11) **Saito University College**, represented by **Prof. Sulong Ahmad Kamaruddin, Vice- Chancellor**, is a private university with innovative training approach that ensures employability of their graduates located at **18, Jalan Tengah, PJ New Town, Section 52, 46200 Petaling Jaya, Selangor, Malaysia**.
- 12) **Panji Integrasi Cerdas Sdn Bhd, Malaysia** represented by **Mr. Mohd Zainal Abidin bin Mohd Tulus, B.Sc., MBA, Executive Director** is a formal recognized body by the Ministry of Education in Indonesia and also the Ministry of Education, Malaysia to coordinate the exchange of Indonesian students to Malaysia and to ensure the welfare, quality of education and certificate accreditation between the two countries is maintained is located at **No 50, Jalan Melor 2, Taman Desa Melor, 48200 Serendah, Selangor, Malaysia**.
- 13) The collaboration between Parties may cover but not limited to hospitality industry training, internship, practical training and work-based learning whereas students from **The Education Group** and the institutions shall undertake to undergo a practical training for a period of between six(6) to twelve (12) months at the **Ramada Plaza Melaka, Malaysia** and/or within the **WHG** group.
- 14) Parties agree for the duration of this MOA is for a period of **FIVE (5) years** from **2019-2024**, to cooperate and collaborate in good faith to execute all acts and render all assistance to each other;

- 15) No provision of this MOA shall be waived, altered or amended except in writing signed by Parties whom such waiver, alterations or amendment is asserted. Any such waiver shall be limited to the particular instance and the particular time when and for which it is given;
- 16) This MOA will be effective from the date of signing and will be subjected to change and renewal by mutual consent. This agreement may be terminated with three (3) months written notice.
- 17) The Parties mutually agree that the smart collaboration under this Memorandum of Agreement may be carried out in the manner to be mutually agreed upon by the Parties and that **The Education Group** will dictate exclusively as to program proper and the designated person-in-charge to coordinate and undertake the program as they deem fit.
- 18) It is a firm understanding amongst **The Education Group** that this MOA and coordination between the parties are exclusively subjected to the involvement of Panji Integrasi Cerdas Sdn Bhd, Malaysia and also Mr. Jason R Bak, Resident Manager of the Ramada Plaza by Wyndham Melaka. Absence of any of the abovementioned parties shall automatically render this MOA as null and void and all parties to this MOA irrevocably release themselves from any collaboration and alliances thereof.
- 19) Progress and the results achieved from the implementation of this Memorandum of Agreement will be reviewed from time to time. For this purpose both Parties shall ensure to provide reports on the implementation to their respective Education ministry and the summary details will be made available to either Party on request.



- 20) Each Party shall undertake to observe the confidentiality and secrecy of documents, information and other data received from, or supplied to, the other Party during the period of the implementation of this Memorandum of Agreement or any other agreements made pursuant to this Memorandum of Agreement.
- 21) Both Parties agree that that the provisions of confidentiality in this Articles stated in this MOA shall continue to be binding between the Parties notwithstanding the termination of this Memorandum of Agreement and/or frustration of this MOA as stated in Clause 17.
- 22) Details or particulars of terms and conditions to be agreed by the Parties in this MOA shall be further detailed and forms part of this Supplemental Agreement to this MOA in the respective Memorandum of Understanding and/or the Individual Contract Placement of Students to the property.
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IN WITNESS WHEREOF, the undersigned, being duly authorised thereto by the Parties, have signed this Memorandum of Agreement.

Executed at the Ramada Plaza Melaka on the day of the 02<sup>nd</sup> May, in the year 2019, in eleven (11) original texts being equally authentic.

for RAMADA PLAZA by WYNDHAM,  
MELAKA

RAMADA PLAZA MELAKA  
"Wyndham Hotel Asia Pacific Co. Limited  
as Manager for MTH Realty Sdn Bhd  
(Co. No. 73115-X)"  
Jalan Bendahara, 75100 Melaka.  
Tel: 06-2848888 Fax: 06-2849269

Jason Limmyros Bak Hock Chye  
Resident Manager  
IC: 710411-04-5067

for RAMADA PLAZA by WYNDHAM,  
MELAKA

RAMADA PLAZA MELAKA  
"Wyndham Hotel Asia Pacific Co. Limited  
as Manager for MTH Realty Sdn Bhd  
(Co. No. 73115-X)"  
Jalan Bendahara, 75100 Melaka.  
Tel: 06-2848888 Fax: 06-2849269

Klaus Sennik  
General Manager

for UNIVERSITAS TIDAR



Prof. Dr. Tr. Mukh Arifin, M.Sc  
Rector  
NIP: 19610726 198703 1 003

for UNIVERSITAS NEGERI MALANG



Prof. Dr. AH, Rofiuiddin, M.Pd,  
Rector  
NIP: 19620303 198503 1 002

for UNIVERSITAS STIKUBANK



Dr. Hen Puspitasari, M.Si.  
Vice Rector IV  
NIDN: 0611077903

For UNIVERSITAS NEGERI  
SEMARANG



Prof. Dr. Fathur Rokhman, M.Hum,  
Rector  
NIP: 19661210 199103 1 003

for SEKOLAH TINGGI PARIWISATA  
AMBARRUKMO



Suhendroyone SH., MM., M.Par., CHE  
President

for POLITEKNIK NEGERI BANYUWANGI


Son Kuswadi, Dr. Eng.  
Director  
NIP: 19620115 198803 1 008

for SAITO UNIVERSITY COLLEGE

  
SAITO UNIVERSITY COLLEGE SDN. BHD.  
18, JALAN TENGAH  
SECTION 52, PJ NEW TOWN CENTRE  
46200 PETALING JAYA  
SELANGOR, MALAYSIA  
TEL: 03-7954 7200 FAX: 03-7954 7211

Prof. Dr. Sulong Ahmad Kamaruddin  
Vice Chancellor

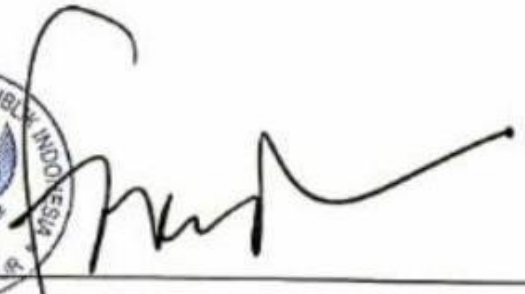
For PANJI INTEGRASI CERDAS  
SDN BHD


Mohd Zainal Abidin bin Mohd Tulus  
B.Sc., MBA  
Executive Director  
IC: 660620-10-6695

WITNESSED BY:

KEDUTAAN BESAR REPUBLIK INDONESIA  
KUALA LUMPUR

  
Dr. Mokhammad Farid Maruf, S.T., M.T., Ph.D.  
Education and Cultural Attache  
NIP: 19721223 199803 1 002